

# Dropping Dead Weight

INDUSTRY  
**Healthcare**

CONCORD CAPABILITY  
**Data Solutions & Analytics**

## Project Overview //

After a merger, a large healthcare provider was looking to eliminate unnecessary expenses. Multiple applications were kept solely for historical reporting, but incurred a high annual cost of maintenance and support. Concord stepped in to identify areas of cost savings.

## Project Results //

Concord worked with internal staff to define customer requirements. Ultimately, Concord helped identify 60 systems to be decommissioned and configured necessary IBM Optim data connections to source files. The organization was able to retire 24 of 120 applications and realize ROI in one year. They recovered 2.4 TB of storage and realized hard savings of more than \$2 million. Not bad!